



REMEMBER TRUTH - CHOOSE LOVE - CREATE VALUE

WISDOM DRIVEN ADVISOR - COACHING AGREEMENT

The signatures affixed to this agreement represent the commitments by all parties as outlined below.

_____(Your Name), "Client" understands he/she is entering a behavior modification program and coaching relationship with Steve D'Annunzio, "Mentor," requiring a one year commitment. In return for the agreed upon remuneration, the Soul Purpose Institute (SPI) agrees to provide the following:

- ❖ Twenty (20) forty-five minute group mentoring sessions with Steve D'Annunzio and Twelve (12) thirty minute individual sessions with a Mentoring Advisor, over the next twelve months, dates to be determined.
- ❖ Complete access to our on-line resources, seminars and webinars.
- ❖ SPI Symposium Retreat Attendance which includes your room (based upon double occupancy), evening meals, shuttle transportation to/from the airport, and all coaching materials (*The Prosperity Paradigm* Book, Coaching Activity Workbooks w/ Exercises; Meditation CDs and/or MP3s, the Soul Purpose Development Test, coaching call recordings, quarterly Reality Statement Cards, and other discretionary materials that support cognitive restructuring.
- ❖ Participation in a study group of other like-minded SPI students to reinforce learning.

"Client" agrees to the following policies to maximize his/her Coaching Experience:

- ❖ All telephone coaching calls during mentoring sessions are initiated by "Client."
- ❖ Allocate at least one hour for each session.
- ❖ Complete "Action Steps" that accompany lessons prior to participation in the next mentoring session.
- ❖ Have remuneration in place prior to the first mentoring session and must remain current on payments to continue participation in scheduled mentoring calls. **See addendum for information regarding methods of payment.*

Tardiness and Missed Sessions:

The duration of each session is approximately forty-five (45) minutes. It is the Client's responsibility to be present for all telephone calls at the prescribed times. We understand unexpected emergencies arise like serious family issues or severe personal illnesses; consequently, mentoring sessions are recorded and distributed for the benefit of the Client. Clients may request additional private sessions with Steve D'Annunzio billed at \$500/hour.

Mentoring Advisor and Study Group Sessions:

The Client gives permission for recording of group sessions by the SPI and distribution via YouSendIt.com. The Client has permission from the Accountability Advisor to record individual coaching sessions at the Client's expense at **freeconference.com** or by other means. Study Group participation is a critical part of the program and highly encouraged.

Please sign below indicating that you have read, understand, and agree to the terms of the Coaching Agreement and Payment Addendum.

DATE

CLIENT SIGNATURE

SPI SIGNATURE



SOUL PURPOSE INSTITUTE

PAYMENT ADDENDUM

- Payment Frequency: [] Full Annual - One payment of \$4000
[] Quarterly - Four payments of \$1100 each, totaling \$4400
[] Monthly - Twelve payments of \$400 each, totaling \$4800

- Payment Arrangements: [] Check (made payable to Enlightened Entrepreneur, LLC) Annual Only
[] Credit Card Annual, Quarterly, or Monthly
[] Other _____

Primary Credit Card Secondary Credit Card (Used only if Primary is declined)

[] VISA [] MC [] AMEX [] DISCOVER [] VISA [] MC [] AMEX [] DISCOVER

Name on Card: _____ Name on Card: _____

Acct# _____ Acct # _____

Expiration Date ____/____/____ Sec. Code: _____ Expiration Date ____/____/____ Sec. Code: _____

Billing address: _____ Billing address: _____

City _____ State ____ Zip _____ City _____ State ____ Zip _____

It is understood that your participation will not begin until all paperwork is received and payment has cleared.

Please Initial Here _____

Please remit both pages of this document by fax to 585.295.7798

email to jim@soulpurposeinstitute.com

or mail to 31 Harrison Terrace, Rochester, NY 14617

Additional Notes:

Four horizontal lines for additional notes.

FOR OFFICE USE:

Two horizontal lines for office use.